BUILDING QUALITY SCHOOL & COMMUNITY PARTNERSHIPS...

One Partner at A Time

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Workshop Objectives:

- To Describe the Key Components of Effective Partnerships
- To Share Three Steps for Building Supportive Partnerships
- To Share Information on Utilizing Quality Partnerships to Enhance Services
- To Provide you with the Opportunity to Reflect on Your own Partnerships
San Antonio College
Department of Programs and Services for Women & Non-Traditional Students

Our mission is to provide comprehensive, quality supportive services to assist women, in particular, re-entry women, displaced homemakers, single parents and other at-risk non-traditional students reach their personal, educational and career goals.
San Antonio College
Department of Programs and Services for Women & Non-Traditional Students

- Women’s Center
- Seguir Adelante Community Center
- Mi CASA Program
- Community Outreach
Women’s Center Services

Academic Advisement
Case Management
Childcare Referrals & Scholarships
Community Referrals
Counseling / Crisis Intervention

Leadership Development Programs
Parenting Programs
Textbook Lending Library
Transportation Assistance
Seguir Adelante
Community Center Services

Basic Skills Upgrading
College Preparation
Workforce Development
Supportive Services
Mi CASA (Career Advancement & Self-Sufficiency Assistance) Program Services

Career Enhancement & Exploration
Financial Literacy
Homebuyer Education
Mentoring Program
Social Services Eligibility Screening
Community Outreach

LULAC Parent Child Scholarship Program

Women Empowered Conference
Women’s Center
20th Anniversary Celebration 2001
Ann Richard’s Endowed Scholarship
Established endowed scholarship
for women

Women’s Center
25th Anniversary Celebration 2006
featuring Gloria Steinem
Women’s Center
LULAC Parent/Child Program
Recipient of the 2007 STAR Award, Texas Higher Education Coordinating Board

Seguir Adelante
CONNECTIONS Training & Employment Program
Recipient of the Alamo Workforce “Excellence In Innovation” Award
Accomplishments & Recognition

Women’s Center
Recipient of the 2006 Model Program Award
American Association of Women
in Community Colleges (AAWCC)
Partnerships

Community
• City Of San Antonio
• LULAC –Council #2
• Network Power, Texas
• Center for Health Services, Austin Texas
• Randolph Brooks Credit Union
• San Antonio Food Bank
• San Antonio Housing Authority
• San Antonio Alternative Housing Corporation
• Salvation Army
• Parent Child Incorporated
• AVANCE
• United Way
• Local Schools
• Texas WorkSource

Campus
• ACCD Foundation
• SAC Assessment Center
• SAC Cont. Education
• SAC Financial Aid
• SAC Academic Departments
Key Components of Quality Partnerships

- Communication
- Reciprocity
- Shared Vision
- Collaboration
Building Quality Partnerships

1) **Begin by offering quality programs**
   - Establish a vision
   - Assess community needs & provide services
   - Follow-through
   - Involve program participants
   - Build a quality team
   - Create outreach infrastructure
   - Continuously monitor outcomes
Reflection

After reviewing the characteristics of quality programs, which area do you feel your program rates the strongest and which area might you need to improve?
Building Quality Partnerships

2) Expand Partnerships through Creative Fund Development

- HUD
- State & City Funding
- College or University Private Foundations
- Other Private Foundations
- United Way of San Antonio
- Cultivate your particular “special interest groups”
Building Quality Partnerships

- Case Study One: WE – Women Empowered Outreach & Recruitment Conference
- Case Study Two: LULAC Parent Child/Scholarship Program
- Case Study Three: Community College Scholars Program
Reflection

What might you take from the description of our program case studies that you may be able to apply to enhance your current partnerships?
Building Quality Partnerships

3) **Maintain positive working relationships with all community partners and funding sources:**

- Monthly Calendar of Events
- Community Resource Fair
- Work with City Council Representatives
- Utilize partner’s website to post information on your program
Maintain positive working relationships with all community partners and funding sources:

- Maintain accurate up-to-date reports & records
  - End of year report
  - Track data on target populations
- Match funds
- Program evaluations
Building Quality Partnerships

Conclusions/Lessons Learned:

- Word of mouth will make or break your program
- Monitor needs of your community/target populations
- Be patient
- Be flexible
- Have staff that can relate to your target population
- Publicize your successes
- Expose yourself to other models & best practice opportunities
Achieving the Dream